

Date: Aug 8, 2022

	<p><b>ABB INSTALLATION PRODUCTS - LGTA</b>  <b>Freight Allowed:</b> Allowance: \$1,000.00 FFA \$1000. No minimum order. Jurisdiction: AZ  <b>Min Order:</b> \$0.00  <a href="http://www.lightalarms.com/">http://www.lightalarms.com/</a></p>
	<p><b>ACCESS LIGHTING</b>  <b>Freight Allowed:</b> Allowance: \$1,250.00 FFA on all orders \$1250 and above contiguous USA  <b>Min Order:</b> \$100.00 Under \$100 on all orders subject to \$5 surcharge.                      No minimum order for parts orders.                      Jurisdiction: NV  <a href="http://accesslighting.com">http://accesslighting.com</a></p>
	<p><b>AEROPURE FANS LLC</b>  <b>Freight Allowed:</b> Allowance: \$1,800.00 FFA =\$1800  <b>Min Order:</b> \$0.00 West of MS = \$1800; East of MS = \$1500                      No minimum order                      Jurisdiction: Spec Representation  <a href="https://aeropurefans.com/">https://aeropurefans.com/</a></p>
	<p><b>AIRZONE FANS INC</b>  <b>Freight Allowed:</b> Allowance: \$1,500.00 FFA \$1500.00. No minimum order. Jurisdiction: AZ  <b>Min Order:</b> \$0.00  <a href="http://www.airzonefans.com/">http://www.airzonefans.com/</a></p>
	<p><b>ALEDDRA LIGHTING</b>  <b>Freight Allowed:</b> Allowance: \$2,000.00 \$2000 FFA does not cover freight for Troffers, Linear Highbays, &amp;  <b>Min Order:</b> \$300.00 8' T8 products. Orders under \$300 subject to \$15 service chg &amp;                      \$15 case break charge if quantity is outside case quantity.                      Jurisdiction: AZ, CO, NM, NV, UT, SW TX  <a href="https://www.aleddra.com/">https://www.aleddra.com/</a></p>
	<p><b>ALEO LED LIGHTING</b>  <b>Freight Allowed:</b> Allowance: \$1,900.00 \$950 CA; \$1900 outside CA(excl's HI and AK) Orders go PPD &amp; w/  <b>Min Order:</b> \$0.00 econ service. All expedited serv/add'l delivery isn't covered under                      PPD shipping. No minimum. POs are non-cancellable. Returns                      subj to 25% restock. Jurisdiction: AZ, NV, SW TX  <a href="https://www.aleolighting.com/">https://www.aleolighting.com/</a></p>
	<p><b>ALSET LED LIGHTING</b>  <b>Freight Allowed:</b> Allowance: \$3,000.00 FFA \$3000.00 No minimum order.  <b>Min Order:</b> \$0.00 Jurisdiction: AZ, CO, NM, NV, UT, SW TX, NATL  <a href="http://www.alsetled.com">http://www.alsetled.com</a></p>
	<p><b>ARCUS LIGHTING</b>  <b>Freight Allowed:</b> Allowance: \$3,300.00 All shipments are FOB shipping point. FFA allowed at  <b>Min Order:</b> \$0.00 \$3,300 &amp; higher. No minimum order. Jurisdiction: AZ  <a href="https://www.arcuslight.com/">https://www.arcuslight.com/</a></p>
	<p><b>ARTCRAFT DIV OF HOLDCO</b>  <b>Freight Allowed:</b> Allowance: \$1,800.00 FFA \$1800 f/ Showrms.Only deduct frght if pd in full 30 days frm  <b>Min Order:</b> \$100.00 invoice. Invoices USD. Dropship chg upto \$15.00 may apply                      comml addr; add'l fee upto \$50.00 may apply f/ dropship resid                      addr. Under \$100-\$15 surchg. Jurisdiction: AZ, NM, NV  <a href="http://www.artcraftlighting.com">www.artcraftlighting.com</a></p>
	<p><b>ATG ELECTRONICS</b>  <b>Freight Allowed:</b> Allowance: \$2,000.00 FFA \$2,000. Exceptions: Oversized Fixtures: (LNS, LFID)  <b>Min Order:</b> \$0.00 no FFA. Quotes w/b provided; Poles \$3,000 FFA. Over                      \$3,000 w/ anchor bolts shipped separately, cust pays f/                      anchor bolt freight. No minimum. Jurisdiction: AZ  <a href="https://atgledlighting.com/">https://atgledlighting.com/</a></p>
	<p><b>CEM-TEC CORPORATION</b>  <b>Freight Allowed:</b> Allowance: Freight included for Local Metro Phoenix, AZ Only; All  <b>Min Order:</b> \$0.00 others, freight is calculated by receiving destination zip                      code. Jurisdiction: Spec Representation  <a href="https://cem-tec.com/">https://cem-tec.com/</a></p>

# Line Card

Date: Aug 8, 2022

	<b>CORE LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="https://www.corelightingusa.com/">https://www.corelightingusa.com/</a>	FFA \$1500 AZ, factory determines the carrier used. Carton sizes may change without notice. Svc chgs by carriers not included in FFA. CORE passes on all carrier handling charges no exceptions. Jurisdiction: Spec Representation only
	<b>CULTILUX</b> <b>Freight Allowed:</b> Allowance: \$2,000.00 <b>Min Order:</b> \$0.00 <a href="http://www.cultilux.com/">http://www.cultilux.com/</a>	FFA \$2000 Except Wholesale No minimum order Jurisdiction: AZ, CA, CO, NM, NV, UT, SW TX
	<b>DIGITAL SIGNAL POWER MANUFACTURING</b> <b>Freight Allowed:</b> Freight Allowed <b>Min Order:</b> \$0.00 <a href="https://www.dspmanufacturing.co">https://www.dspmanufacturing.co</a>	Freight is always included in the price. No added freight charges applied. No minimum order. Jurisdiction: AZ, NM, NV, UT, Spec Representation all others.
	<b>DISRUPTIVE SSL INC</b> <b>Freight Allowed:</b> Allowance: \$5,000.00 <b>Min Order:</b> \$0.00 <a href="http://www.disruptivessl.com/">http://www.disruptivessl.com/</a>	\$5000 for single shipment to single location continental US. No minimum order. Jurisdiction: AZ
	<b>ENERGETIC LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$150.00 <a href="https://www.energeticlighting.com">https://www.energeticlighting.com</a>	FFA- \$1500.00 continental US & subject to conditions In Terms & Conditions. Minimum order - \$150.00 USD. Fees up to \$50.00 for less than min order. Some exclusions may apply. Jurisdiction: AZ, CO, NM, NV, SW TX
	<b>ESCO LIGHTING INC</b> <b>Freight Allowed:</b> Allowance: \$6,000.00 <b>Min Order:</b> \$50.00 <a href="http://www.escolighting.com">http://www.escolighting.com</a>	FFA \$6000 AZ. \$50 Minimum Order. Jurisdiction: AZ, NV
	<b>EURI LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="https://www.eurilighting.com/">https://www.eurilighting.com/</a>	FFA \$1500.00. No minimum order. Jurisdiction: AZ, NV
	<b>EUROFASE</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$100.00 <a href="http://www.eurofase.com">www.eurofase.com</a>	FFA = \$1500.00. Drop ship: \$30.00 \$100 min opening order. Existing customers, surcharge \$10 w/b billed each time order is \$100 or less, before the freight or surcharge. Jurisdiction: Spec Representation only
	<b>EVERGREEN LIGHTING</b> <b>Freight Allowed:</b> Plus Freight <b>Min Order:</b> \$50.00 <a href="http://www.evergreenlighting.com">www.evergreenlighting.com</a>	No Freight allow policy. Freight is determined at the time of shipment based on weight & delivery zip code. Minimum net invoice \$50 initial order. Jurisdiction: Spec Representation only
	<b>GENPRO ADVANCED TECHNOLOGIES</b> <b>Freight Allowed:</b> Allowance: \$2,000.00 <b>Min Order:</b> \$0.00 <a href="https://www.genprotech.com/">https://www.genprotech.com/</a>	\$2000. Anything under \$2000 subject to 7% surcharge. No minimum order. Jurisdiction: AZ
	<b>HAZLUX DIV ABB</b> <b>Freight Allowed:</b> Allowance: \$3,000.00 <b>Min Order:</b> \$0.00 <a href="https://new.abb.com/low-voltage/">https://new.abb.com/low-voltage/</a>	FFA \$3000. No minimum order. Jurisdiction: AZ

# Line Card

Date: Aug 8, 2022

	<b>ILLUMRA</b> <b>Freight Allowed:</b> Allowance: \$750.00 <b>Min Order:</b> \$750.00 <a href="https://illumra.com/">https://illumra.com/</a>	FFA \$750 to single location within continental US. \$5.00 handling charge for all orders under \$750.00. Jurisdiction: AZ, NM, NV, UT
	<b>INCON LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$3,000.00 <b>Min Order:</b> \$0.00 <a href="http://www.inconlighting.com">http://www.inconlighting.com</a>	FFA \$3000 within the continental US; \$1500 for Florida shipments, & \$3500 shipped to a single Canadian location. No minimum order. Jurisdiction: AZ, NV
	<b>LANTANA LED LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$3,000.00 <b>Min Order:</b> \$0.00 <a href="https://lantanaled.com/light-fixture">https://lantanaled.com/light-fixture</a>	FFA \$3000. Minimum order = 1 fixture. Opening orders 30 days after credit application submitted. Jurisdiction: AZ Specification: ALL.
	<b>LITETRONICS</b> <b>Freight Allowed:</b> Allowance: \$1,000.00 <b>Min Order:</b> \$100.00 <a href="https://www.litetronics.com/">https://www.litetronics.com/</a>	FFA \$1,000. PPD freight based within continental US; FFA \$2,000 HI and AK. Customer responsible for all freight below minimum & all freight shipped outside USA. Min order \$100; under \$100 -\$15 surcharge. Jurisdiction: Spec Representation
	<b>LUMTECH LIGHTING INC</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="http://www.lum-techlighting.com/">http://www.lum-techlighting.com/</a>	Western US: FFA \$1500 f/ 1-DAY Transit via UPS; FFA \$2000 f/ 2-DAY Transit via UPS; FFA \$2500 f/r 3-DAY Transit via UPS; FFA \$3000 f/ 4-DAY Transit via UPS; No minimum order. Jurisdiction: AZ, CO, NM, NV, UT, SW TX
	<b>MAVERICK POLES AND STRUCTURE LLC</b> <b>Freight Allowed:</b> Freight Allowed <b>Min Order:</b> \$750.00 <a href="http://www.maverickpoles.com/">http://www.maverickpoles.com/</a>	Freight always included in the per piece price. No added freight charges applied. \$750 minimum order. Jurisdiction: AZ, CO, NM, NV, UT, SW TX
	<b>MERCURY LIGHTING PRODUCTS</b> <b>Freight Allowed:</b> Allowance: \$4,000.00 <b>Min Order:</b> \$300.00 <a href="https://www.merclgt.com/">https://www.merclgt.com/</a>	FFA \$4000; \$300 minimum order for LED Steel product; \$2000 minimum order for LED Aluminum product; \$250 setup fee f/ orders under \$2000. Jurisdiction: AZ
	<b>MW LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$0.00 <b>Min Order:</b> \$0.00 <a href="http://www.mwledlighting.com">http://www.mwledlighting.com</a>	No minimum order. FFA for CA, AZ and NV \$1500. FFA for CO, NM, UT and SW Texas \$2500.00. Jurisdiction: AZ, CO, NM, NV, UT and SW Texas
	<b>NebuLite TECHNOLOGY INC</b> <b>Freight Allowed:</b> Allowance: \$2,500.00 <b>Min Order:</b> \$0.00 <a href="https://nebulitetechnology.com/">https://nebulitetechnology.com/</a>	FFA \$2500 or more. No minimum order. Jurisdiction: AZ, NM, NV, SW TX
	<b>OMNI IMAGINE</b> <b>Freight Allowed:</b> Freight Allowed <b>Min Order:</b> \$0.00 <a href="https://ssd.omniimage.com/">https://ssd.omniimage.com/</a>	\$10K within continental US. All prices listed are ""plus freight"". No minimum order. Jurisdiction: AZ, NM, NV
	<b>OPTEC LED LIGHTING</b> <b>Freight Allowed:</b> Allowance: \$2,000.00 <b>Min Order:</b> \$0.00 <a href="http://www.optecledlighting.com/">http://www.optecledlighting.com/</a>	Freight is included on all orders \$2000 and above. Exclusion: On special & custom orders ADD'L freight w/b charged. No minimum order or surcharge. Jurisdiction: AZ, CO












# Line Card

Date: Aug 8, 2022

	<b>ORE LIGHTING INC</b> <b>Freight Allowed:</b> Allowance: \$2,000.00 <b>Min Order:</b> \$0.00 www.orelighting.com	FFA Fixtures - \$2000; FFA Poles - \$3000. No minimum order. Jurisdiction: AZ, UT
	<b>OVERDRIVE LIGHTING INC</b> <b>Freight Allowed:</b> Allowance: \$2,000.00 <b>Min Order:</b> \$0.00 WWW.overdrive-lighting.com	\$2000 FFA on bulbs; \$3000, FFA on fixtures for West Coast; \$1000 FFA on bulbs, \$2000 FFA on fixtures for East Coast. No minimum order but must be case qty of either 12 pack or 25 pack. Jurisdiction: AZ, NM
	<b>PENDULUX DIV SG HOME BRANDS</b> <b>Freight Allowed:</b> Plus Freight <b>Min Order:</b> \$200.00 https://www.pendulux.com/	Freight billed by carrier is passed thru / billed to customer. Freight large orders may be negotiated prior to sale-case by case basis. \$200 min new customers. Jurisdiction: AZ, CO, NV
	<b>PLC MULTIPOINT INC</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 https://plcmultipoint.com/	FFA \$1500.00. No minimum order. Jurisdiction: AZ
	<b>PRIMELITE MANUFACTURING CORP</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 http://primelite-mfg.com/	FFA \$1500.00. WA, OR, CA, NV, ID, AZ have 5% FFA. No minimum order. Jurisdiction: AZ
	<b>QCA DBA THE LIGHTING DIVISION</b> <b>Freight Allowed:</b> Plus Freight <b>Min Order:</b> \$0.00 https://thelightingdivision.com/	No freight allowance. Freight will be passed on to customer. No minimum order. Jurisdiction: AZ, CO, NV
	<b>ROYAL PACIFIC</b> <b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$150.00 http://www.rplighting.com	FFA \$1500. \$150 minimum order; orders under \$150 subject to \$20 service charge. Jurisdiction: AZ, NV
	<b>SAYLITE / FLECO INDUSTRIES</b> <b>Freight Allowed:</b> Allowance: \$2,500.00 <b>Min Order:</b> \$250.00 www.saylite.com	FFA \$2500 Contl US. Orders not mtg FFA ship FOB Orig, frght PPD & add. For FFA-Saylite selects carrier/method shipment. See special terms f/ addl charges. Min Order \$250. <\$250 subj \$40 surchg. Jurisdiction: AZ, NM, SW TX
	<b>SENGLED USA INC</b> <b>Freight Allowed:</b> Allowance: \$1,000.00 <b>Min Order:</b> \$0.00 https://commercial.sengled.com/	FFA \$1000 single dest contL US FOB Origin when invoice paid in full within terms. SENGLLED chooses FFA carrier. No FFA for close out items. Freight wi/b charged. No minimum order. Jurisdiction AZ
	<b>SES LIGHTING</b> <b>Freight Allowed:</b> Freight Allowed <b>Min Order:</b> www.seslighting.com	Freight is always included in the price. No additional freight charges applied. Minimum order quantity 20 pcs. Orders less than 20 pcs w/b charged a 25% surcharge. Jurisdiction: AZ. Spec Representation all others.
	<b>SNOC 1954 USA</b> <b>Freight Allowed:</b> Allowance: \$1,000.00 <b>Min Order:</b> \$250.00 http://www.snocinc.com/	FFA and opening orders min \$1,000. If <\$1000.00 not met, min \$50 shipping charge plus 10% of total order. All US orders minimum of \$250. Jurisdiction AZ

# Line Card

Date: Aug 8, 2022

	<b>SNOWBALL LIGHTING INC</b>	<b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="http://www.snowball-inc.com/en">http://www.snowball-inc.com/en</a>	PPD \$1500. For AK,, HI, Canada & Int'l FFA \$5000 & over. CCard processing fee 3%. No minimum order. \$15 serv chg may be added orders <\$50 net, excl's replacement parts. Jurisdiction: AZ
	<b>STEINEL</b>	<b>Freight Allowed:</b> Allowance: \$1,000.00 <b>Min Order:</b> \$0.00 <a href="http://www.steinell.net/">http://www.steinell.net/</a>	FFA \$1000 net. All product goes UPS ground. No minimum order. Jurisdiction: AZ, NM
	<b>SUNPARK ELECTRONICS GROUP</b>	<b>Freight Allowed:</b> Allowance: \$3,000.00 <b>Min Order:</b> \$0.00 <a href="http://sunparkelectronics.com/">http://sunparkelectronics.com/</a>	FFA \$3000 per shipment out, not necessarily the total amount on the PO. No minimum order. Jurisdiction: AZ, NM, NV
	<b>THOMAS LIGHTING DIVISION - ELK INTL</b>	<b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$100.00 <a href="https://www.elkgroupinternational">https://www.elkgroupinternational</a>	FFA \$1500. Billed FOB, Rabun Gap, GA. FFA orders frght may only be deducted if paid within terms. Drop Ship add \$5.00. See special terms f/ special req's these not part of FFA. Orders <\$100 add \$10. Jurisdiction: AZ, NM, NV
	<b>TRANS GLOBE</b>	<b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="http://www.tglighting.com/">http://www.tglighting.com/</a>	FFA AZ & NV \$1500. FOB Valencia, CA. All others cont'l US exceeding \$2K frght coll w/ ded's f/ FFA, when pd within terms. Carriers not accepting frght collect w/b added invoice. TG selects FFA carriers. Jurisdiction: AZ, CO, NM, NV, UT
	<b>VINEYARD LIGHTING</b>	<b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="http://www.vineyardlighting.com">www.vineyardlighting.com</a>	FFA \$1500. No minimum order. Jurisdiction: AZ, NM, NV, UT, SW TX. Specifiication: CO
	<b>VITALITY IO INC</b>	<b>Freight Allowed:</b> Plus Freight <b>Min Order:</b> \$0.00 <a href="https://www.vitality.io">https://www.vitality.io</a>	No freight Allowance. No minimum order. Jurisdiction: National
	<b>WAVE LIGHTING</b>	<b>Freight Allowed:</b> Allowance: \$2,000.00 <b>Min Order:</b> \$0.00 <a href="https://www.wavelighting.com/">https://www.wavelighting.com/</a>	FOB point of shipment; FFA \$2000.00 DN Cost dock-to-dock comm'l delivery (cont'l US). Not inclusive of extra services w/b billed. Orders <\$2000.00 shipped frght coll or prepay and add. No minimum order. Jurisdiction: Spec Representation
	<b>WJM POLES</b>	<b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$0.00 <a href="http://www.wjmpoles.com/">http://www.wjmpoles.com/</a>	FFA \$1500. No minimum order. Jurisdiction: AZ, CO, NM, NV, UT, SW TX
	<b>ZLED LIGHTING</b>	<b>Freight Allowed:</b> Allowance: \$1,500.00 <b>Min Order:</b> \$150.00 <a href="https://www.zled-lighting.com/">https://www.zled-lighting.com/</a>	FFA \$1500. \$150 Minimum order. Jurisdiction: AZ, NM, NV, UT
	<b>ZLIGHT TECHNOLOGY</b>	<b>Freight Allowed:</b> Allowance: \$500.00 <b>Min Order:</b> \$0.00 <a href="http://www.zlighttech.com/">http://www.zlighttech.com/</a>	FFA \$500 and above. No minimum order. Jurisdiction: AZ, CO, NM, NV, UT, SW TX

# Line Card

Date: Aug 8, 2022



---

## ZUMA LIGHTING LLC

**Freight Allowed:** Allowance: \$3,000.00

**Min Order:** \$100.00

<https://www.zumalighting.com/>

FFA \$3,000, per (order) shipment, per dest Cont'L US. FOB shipping point. FFA \$5,000 for AK, HI, Canada. Spec req's w/b add'l charges. Poles sent PPD & frght dded to invoice. Report damages within 10 days receipt. Jurisdiction: NM, UT